



Forsythe is an IT infrastructure integrator that helps clients reduce costs, manage risk and improve performance.

Enterprise Backup & Recovery HealthCheck

IT leaders need to be assured that their backup and recovery processes effectively restore data in the event of a planned or unplanned outage. But over time, backup performance can become sluggish, impacting recoverability, and resulting in missed backup windows and failed backups.

Forsythe's Enterprise Backup and Recovery HealthCheck analyzes the current and future overall state of a backup and recovery environment. HealthCheck focuses on backup infrastructure hardware and software review, industry best-practice and the specific client challenges.

Forsythe provides clients with a detailed overview of their current environment, tactical solutions, and process recommendations that take into account the latest backup trends, technologies and paradigms.

Client Value

- **Insight into backup environment** HealthCheck often uncovers systemic issues in the environment
- **Industry best practices and benchmarks.** As a trusted and certified partner, Forsythe has garnered more than 40 years of experience working in client IT environments.
- **Better utilization of current and future IT resources.** Internal interviews help identify holes in process and procedure. Identifying these holes helps optimize day to day administration, relieving resource constraints.
- **Improved adoption of software features.** New features are constantly being added to EBR software. Our service will help you implement any new features and capabilities that you are not currently taking advantage of.

Key Service Solutions

Why Forsythe

- A partnership with longevity. Together with Forsythe, we have provided customers with expertise since the partnership began in 1999.
- Formalized HealthCheck offerings consisting of environment data gathering, recommendations on best practices, how new features will enhance existing environments and environment tuning
- Forsythe is a certified service provider with master consultants for Veritas NetBackup
- Large client base with high customer satisfaction track record
- Forsythe can lead in remediation recommended from the HealthCheck and offer ongoing support and environment planning services
- Special pricing consideration and service opportunities if combined with a customized Forsythe Managed Services Agreement

Our Approach

Forsythe and Veritas' renewed focus is uniquely positioned to help companies harness the power, and availability, of their information:

1. Environment Focus

The HealthCheck is tailored to your unique environment. We can adjust to multiple domains, specific pain points and even multiple vendors.

2. Data Collection

Input data is gathered using scripts and hands-on investigations of the backup environment.

3. Interviews

Key members of your team are interviewed to get a more in depth view of current processes and future requirements.

4. Reports & Deliverables

At the end of the engagement, Forsythe will schedule a meeting with your stakeholders to review the empirical data.

Mandatory Client Engagement Guidelines & Program Calendar

1. Consultation & Program Launch: 1st month of Quarter

2. Agreement Finalization & Sign-off: 2nd month of Quarter

**A signed agreement must be completed before the final month of the quarter begins. If this has not been completed, the health check program will be canceled and/or rescheduled to execute in a subsequent quarter.*

3. Execution & Program Completion: 3rd month of Quarter

**Execution must complete within 30 days of agreement sign-off*

**Program dates align to calendar year quarters*

KEY CONTACTS

Walter Musto

Senior Director, Solutions Delivery
wmusto@forsythe.com

FORSYTHE[®]

Matt Coffey

Forsythe Partner Alliance Manager
mcoffey@forsythe.com

FORSYTHE[®]

FORSYTHE[®]

800-843-4488 | www.forsythe.com | focus.forsythe.com