

Information Security Solutions:  
Data Security & Privacy

# Security Technology Assessment

## Find the Best Fit

Forsythe's Security Technology Assessment (STA) offers a systematic approach to selecting technology solutions, whether you are seeking to fulfill a need for a specific technology, such as a firewall, or to meet a business requirement, such as Data Loss Prevention (DLP). As an experienced, objective advisor, we can help you evaluate, select, and implement solutions that align the internal needs of your business with external regulatory and security compliance requirements, while reducing the overall length of the technology selection process.

## Benefit from Our Experience

Forsythe provides a level of security and technology expertise not found in most IT and service providers. As both a platinum-level partner of multiple leading technology vendors and as a full-service professional services firm, Forsythe serves its customers as a single point of contact for technology selection and procurement, saving time and resources.

Forsythe will work with you to determine which STA process best meets the unique needs of your organization. We help you determine business, regulatory, and security priorities to create a customized set of requirements for any solution. Then, we use a proprietary methodology that maps all aspects of information security technologies to products and solutions by leading vendors. Our methodology defines and narrows the field of vendors which may satisfy your specific requirements.

Depending on your needs, an STA may consist of several phases:

## At a Glance:

- Save time, money, and staff resources by outsourcing the research and planning that goes into the technology selection process.
- Leverage Forsythe's vendor partnerships to purchase technology at the best market prices with reduced procurement times.
- Take advantage of Forsythe's expertise and experience to help build a business case for technology purchases.

**Requirements Definition:** Forsythe's experienced certified project team reviews your organization's internal policies and procedures, as well as external regulatory, compliance, standards, and guidelines. We also interview key business and technical resources within your organization. Forsythe documents the requirements we gather through these interviews and assigns a weight factor to each based on your needs and priorities.

**Vendor Gap Analysis and Request for Information/ Request for Proposal (RFI/RFP) Creation:** Where required, Forsythe will prepare and manage the RFI/RFP process. We conduct a gap analysis of vendor responses and provide a summarized report of our findings and recommendations.

**Proof-of-Concept (PoC) and/or Pilot Management:** Leveraging either your lab environment or Forsythe's Technology Evaluation Center, Forsythe can conduct proof-of-concept demonstrations to help your organization

understand how a solution will work in your environment. The option of an on-site, 30-day pilot of certain technologies is also available.

**Solution Architecture Design:** Forsythe provides a formalized architecture design that matches a selected technology to your environment. The unique depth and breadth of our practice allows us to also offer implementation planning and services for technology solutions.

### The Technology Evaluation Center

Located inside the Forsythe Labs at our corporate headquarters in Skokie, Illinois, our Technology Evaluation Center is the leading center for technology assessments and design in the Midwest. This 15 million dollar, 5,000 square foot facility features a state-of-the-art, vendor-independent environment with over 150 different technology solutions.

Forsythe's Technology Evaluation Center offers remote and on-site capabilities, and provides a secure environment for proof-of-concept testing, product evaluations, and training sessions. In addition, Forsythe uses the lab to extensively test products prior to making recommendations.

Forsythe's partner relationships with major and emerging IT providers allow us to continually evaluate new technologies to develop the most effective solutions for your business. Our in-house expertise and resources allow us to provide products, delivery, and installation services to meet all of your IT lifecycle needs.

### Forsythe's Information Security Solutions

Forsythe draws on our unique industry experience and capabilities to help you secure information as it enters your organization, circulates, is stored, and is sent to your customers, partners, and employees. Forsythe's comprehensive solutions, and our strong relationships with top-tier OEM partners help you balance information security, privacy, compliance and audit requirements with your need for information availability and access. We leverage over 35 years of experience as a leading independent provider of IT-infrastructure solutions to help our customers securely manage information across the enterprise and optimize their technology investment.

### Get the Forsythe Advantage.

For more than 35 years, Forsythe has delivered forward-thinking advice, technology, and operation-enhancing solutions. As an independent advisor, Forsythe can help you address every aspect of your infrastructure, including how new solutions may affect the bigger picture. Working with every major provider, Forsythe acts as your single point of contact for managing the cost, effectiveness, and risk related to your information systems.

### Let Forsythe Help.

Business objectives—and business issues—don't exist in a vacuum. Forsythe identifies and addresses IT interdependencies to deliver solutions that work across your enterprise. Call us today.

