

## Financial Solutions

# PC Leasing

### Make your PC Portfolio Management Easy

Forsythe's comprehensive approach to PC management addresses the entire lifecycle of your technology. Our PC leasing business solutions are designed to help you optimize your IT infrastructure, maximize your operational flexibility and lower your overall costs. Our industry-leading multi-vendor procurement and management capabilities—in addition to our extensive financial solutions offerings—allow us to serve as your single source for PC asset management.

Unlike other leasing vendors' limited offerings, Forsythe operates as your comprehensive provider for PC acquisition, portfolio and financial management. We help you achieve long-term savings by building your entire PC operation systematically and holistically. Forsythe makes PC leasing flexible, easy and cost-effective.

### PC Leasing Options

Forsythe offers three PC leasing options: Premier, Platinum Premier and Platinum Premier Plus. Each option has comprehensive but specialized features to fit your needs. All are designed to maximize operational flexibility, minimize risk and reduce cost.

#### Premier

Forsythe's Premier financing option delivers a unique combination of online procurement, fair market value lease rates for all manufacturers and comprehensive portfolio management tools—to enable you to save up to 20% (over the purchase price) throughout the entire lifecycle of your technology.

#### Platinum Premier

Forsythe's Platinum Premier financing option delivers all of the benefits of our Premier financing option, but also includes several additional features designed to give you even greater operational flexibility. With Platinum Premier, you have the option of keeping up to 5% of your leased

### At a Glance:

- Single source for PC portfolio management
- Flexible options to meet your PC leasing needs
- Extensive financial solutions

assets at the end of your lease term. This option provides built-in flexibility for dealing with lost equipment or slow-return users.

With Platinum Premier financing, you also receive asset-level control for end-of-lease decisions—allowing for individual asset exchanges. This enhanced management option ensures that you have operational control over your PC assets.

#### Platinum Premier Plus

In addition to delivering all of the benefits of our Platinum Premier option, Forsythe's Platinum Premier Plus financing provides a free software compliance audit, which includes actionable recommendations and support to ensure your costs are optimized and your software compliance risk is managed. This one-time audit can reduce your software license costs by as much as 5-9%.

PC Platinum Premier Plus also includes a DoD 3-wipe "sanitation method" on all your returned equipment—to provide greater data protection capabilities.

#### Support Your PC Environment

All three of our comprehensive leasing options—Premier, Platinum Premier and Platinum Premier Plus—along with our customized financial solutions offerings—provide reduced risk and maximum value across your entire technology lifecycle.

Forsythe's PC Leasing Solutions	PC Premier	PC Platinum Premier	PC Platinum Premier Plus
Combined savings of more than 20% over purchase price	•	•	•
Cash preservation and operating expense treatment of your IT infrastructure	•	•	•
Increased operational and financial flexibility	•	•	•
Fair Market Value lease rates available on all manufacturers products	•	•	•
Four-hour or less pricing turnaround time via online procurement and lease quoting	•	•	•
Portfolio management tools for tracking software and maintenance	•	•	•
10-day grace period for all equipment returns	•	•	•
Dedicated administrative and project support	•	•	•
Data wipe on all returned PCs	Cleanse	Cleanse	Sanitation
Online reporting to assist with regulatory requirements	•	•	•
Ability to combine operational and strategic services into one monthly "per-seat" cost	•	•	•
Customized billing and Personal Property Tax management	•	•	•
No minimum ordering requirements	•	•	•
Centralized return facilities	•	•	•
No re-stocking or re-certification fees	•	•	•
Environmentally safe disposal	•	•	•
Asset by asset end-of-lease options		•	•
Option to retain up to 5% of machines at the end-of-lease term		•	•
Asset substitution		•	•
Software audit to lower software costs and protect against compliance risk			•

The above services are included with our equipment financing to provide you with "price-per-seat" monthly billing.

### Additional Offerings from Forsythe

- Remarketing and Disposal Services
- Data Destruction Services
- Procurement Management
- Asset Management
- Custom Invoicing and Reporting

### Get the Forsythe Advantage.

For more than 35 years, Forsythe has delivered forward-thinking advice, technology, and operation-enhancing solutions. As an independent advisor, Forsythe can help you address every aspect of your infrastructure, including how new solutions may affect the bigger picture. Working with every major provider, Forsythe acts as your single point of contact for managing the cost, effectiveness, and risk related to your information systems.

### Let Forsythe Help.

Business objectives—and business issues—don't exist in a vacuum. Forsythe identifies and addresses IT interdependencies to deliver solutions that work across your enterprise. Call us today.

